



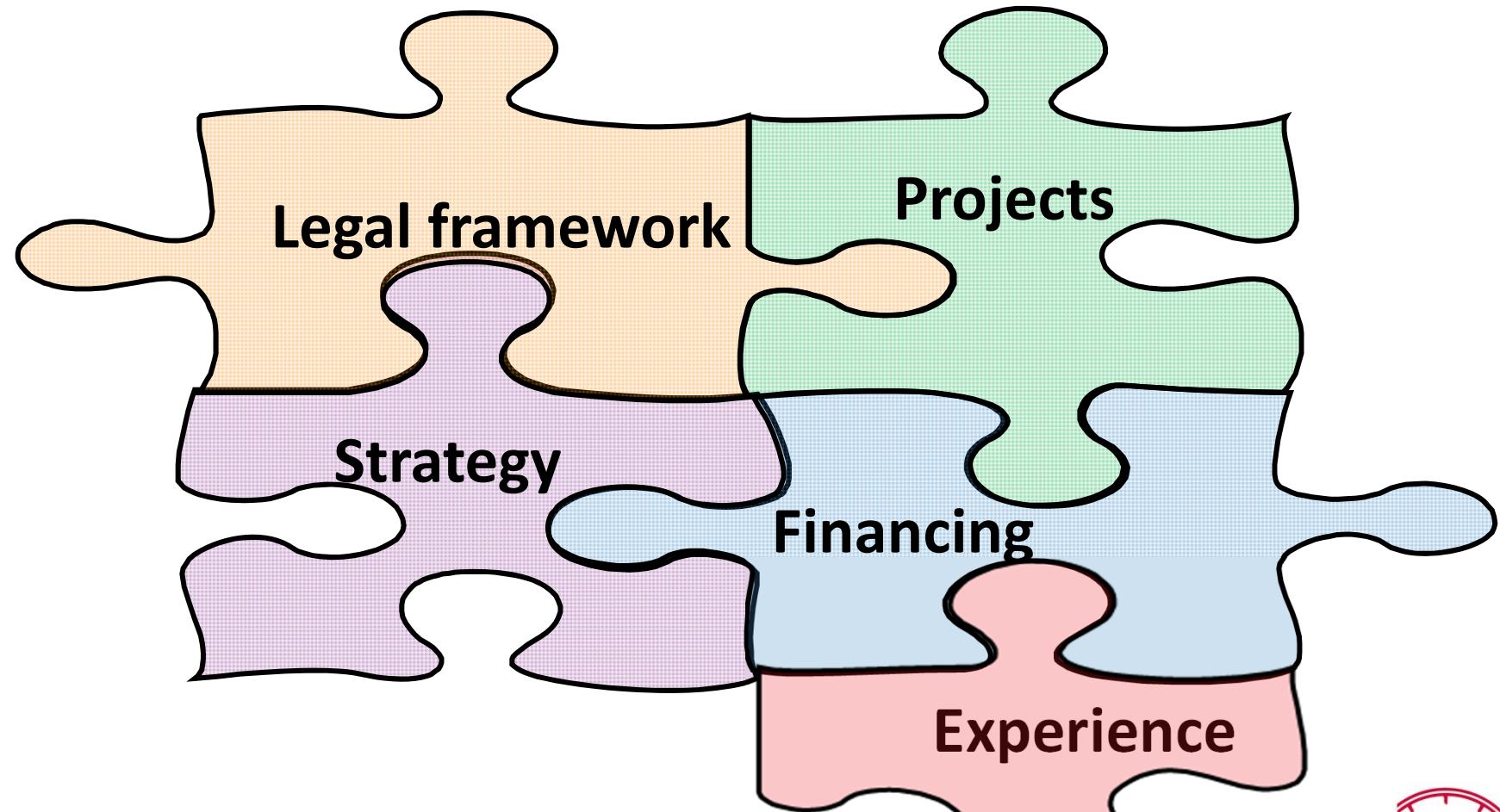
PPP IN THE PROJECTS OF STATION MODERNIZATION

17-18 October 2013

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1. Governance and Financing

Success Factors

2



Legislation

3

- Legal models
 - ▣ Investment Agreement
(39-FL dd. 25.02.99)
 - ▣ Concession Agreement
(115-FL dd. 21.07.05)
 - ▣ BOT/BOOT/BOLT
 - ▣ Life Cycle Contract

Innovations

4

- Since 2012 the Federal Law № 115-FL "On Concession Agreements" allows charging fees for the availability of facility
- In 2013 draft federal law "On the Basis of Public-Private Partnerships in the Russian Federation" was adopted at first reading
- About 70 subjects of the Federation have adopted their own laws on PPPs

Practice

5

- Refurbishment and development of stations is done based on the cooperation agreements between RZD JSC and the subjects of Federation and municipalities
- Third parties involved on the basis of investment agreements, trust management agreements with investment commitments, BOT-model agreements.

Financing

6

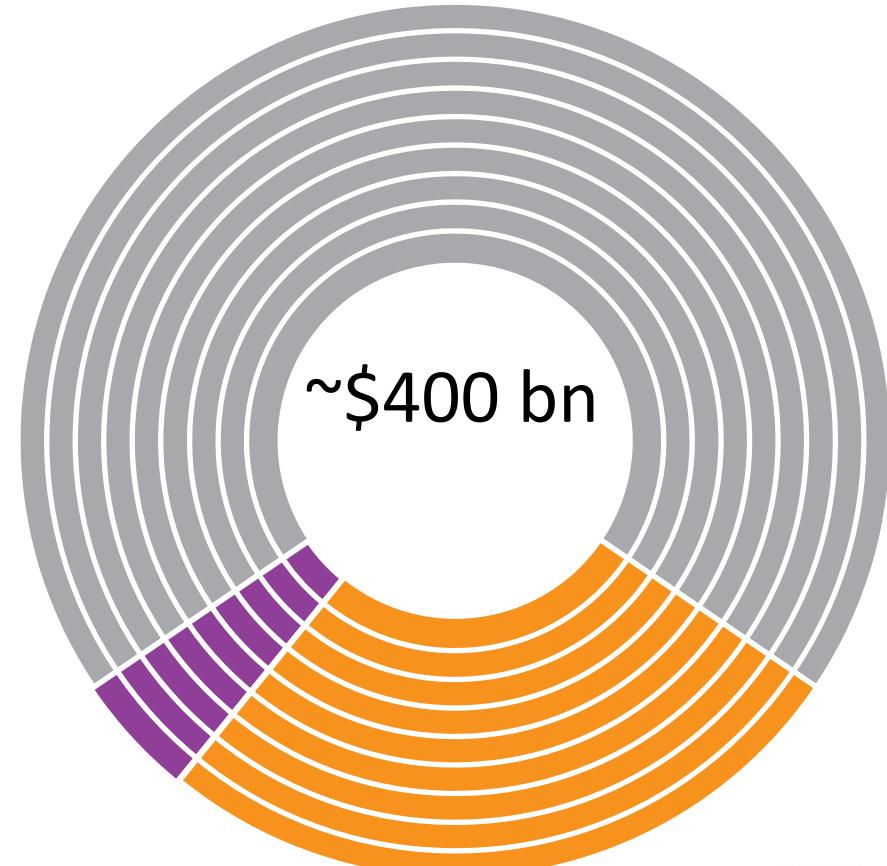
- RZD JSC's own funds and those of third-party investors
- Budgets of various levels
- Non-specialized credits and loans, securities issues
- In the current year, RZD JSC placed its first infrastructure bonds

Resources

7

Long-term funds
(over 3 years)

- Banks
\$275 bn
- Pension funds
\$105 bn
- Insurance companies
\$18 bn



Prospects

8

- The draft federal law "On Guaranteeing the Rights of the Insured in the System of Compulsory Insurance due to the Benefits from Pension Savings Funds" cancels the "annual break-even" requirement
- The draft Federal Law "On the Basis of Public-Private Partnership in the Russian Federation" solves the issues of ensuring repayment and profitability when investing pension savings funds.

9

Thank you for your kind attention

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